Multi-Rater Report

Use the 360° Leadership Review to learn how others perceive your leaders

Why Use a 360° Leadership Review?

Follow the lead of world-class organizations¹ and make smarter people decisions. A professional 360° review process can help you achieve these results:

- **Broader Perspective:** Bridge the gap between what leaders think of themselves and how others view them within the organization
- **Bias Reduction:** Reduce possible bias from a single reviewer by receiving feedback from numerous people who work with the leader
- **Leadership Confidence:** Increase a person's self-awareness of their own strengths and reinforce positive behaviors
- **Leadership Improvement:** Increase a person's self-awareness of their areas for improvement and create a development plan
- **Team Improvement:** Improve leadership to help improve team effectiveness and increase productivity
- Employee Engagement & Retention: Gauge employee dissatisfaction and coach leaders on specific areas most likely to increase engagement
- **Succession Planning:** Compare various leaders' results as part of your process for succession planning and promotions

What is a 360° Leadership Review?

The **360° Leadership Review** (360) is a professional feedback process where a leader receives confidential feedback from the people who work with them. This feedback is used to inform a personalized leadership development plan to improve productivity, engagement, and overall organizational success. Here is what you will get:

- **Gap analysis** comparing the leader's self-ratings and how they were rated by others, showing the differences in perception of their leadership competencies
- **Pulse check** on how leaders are performing overall and how their behavior impacts others
- Perceptions of **16 leadership competencies** that are directly linked to performance, such as drive, initiative, and strategic planning
- 3 leadership outcomes to help predict team productivity and retention
- **Actionable insights** and recommendations for development
- **Quantitative data** for comparing scores across leaders
- Confidential qualitative feedback from employees in their own words, often with first-hand stories and examples

BOOK A DEMO

Increased Leadership Self-Awareness can lead to:



Increased Productivity: 8.9% profitability² and 12.5% productivity³



Better Retention: 15.9% improved turnover 12% increased retention4



Improved Efficiency: 20% improved task efficiency⁵



27% increase in collaborative efforts6

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How Does It Work?

It's easy to get started with our 4 Step Process:

- 1. You send us the list of leader-participants and who you would like to rate them (ie. direct reports, peers, and supervisors).
- 2. We send a survey link to each of the raters asking for their feedback on the leader. A link is also sent to the leader-participant to complete a self-assessment.
- 3. All leader-participants and raters complete the survey (12-15 minutes) by your scheduled deadline.
- 4. We send your organization all leader-participant reports within 3-4 weeks after the survey closes.

360° Leadership Review Frequently Asked Questions

Who gets selected as raters for each leader-participant?

There are typically 4-10 raters per leader-participant. Raters can include:

- The leader-participant's supervisor or person they report to
- Their direct reports or those who report to them
- Their peers or anyone with whom they work closely

Supervisors Peers

Direct Reports

What will each leader-participant receive?

The organization will receive a report with summary and detailed results for each leader-participant, outlining their key strengths and gaps, areas for development, and actionable insights.

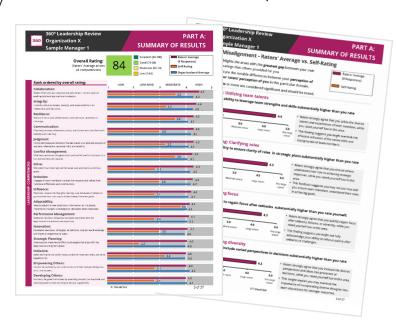
Will the rater responses remain confidential to the leader-participants?

The responses provided will remain strictly confidential. Each rater's responses will be combined with feedback from multiple raters and reported as aggregated results.

Pricing

- Starting at only \$250 per leader being rated
- Minimum order of 4
- Volume discounts may apply

Book a Demo and get your quote today!



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- 1 https://www.forbes.com/sites/jackzenger/2016/03/10/how-effective-are-your-360-degree-feedback-assessments/
- 2 https://news.gallup.com/businessjournal/147383/secret-higher-performance.aspx
- 3 Fletcher, C., & Baldry, C. (1999). Multi-source feedback systems: A research perspective. Journal of Occupational and Organizational Psychology. 4 - https://news.gallup.com/businessjournal/147383/secret-higher-performance.aspx
- 5 Brutus, S., Fleenor, J. W., & London, M. (1998). Organizational culture and performance. International Journal of Productivity and Performance Management.
- 6 London, M., & Smither, J. W. (1995). Can multi-source feedback change perceptions of goal accomplishment, self-evaluations, and performance-related outcomes? Theory-based applications and directions for research. Journal of Organizational Behavior.